About Us

The Alliance for Manufacturing and Technology (AM&T) is a not-for-profit organization that works with small to mid-sized manufacturers to help them become more productive, profitable and globally competitive.

We’ve been proudly serving Southern Tier manufacturers since 1988.

Crowley Fabricating & Machining Co., Inc.

The goals we have reached as a small company would not have been possible without the help of AM&T. We are lucky to have an organization like AM&T to help small companies. Their staff are very knowledgeable and easy to work with. I always recommend AM&T to any company I talk to that might need help.

Norwich Pharma Services

We very much appreciated the professionalism and business-friendly approach of the AM&T team as they supported us not only in finding a provider who could address our Leadership training needs, but also in helping us find a grant that helped fund a program that otherwise would not have been held.

As a NIST MEP approved Center, AM&T is the official representative of the MEP National Network™ in the Southern Tier.

The MEP National Network is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing.

Helping Manufacturers Plan, Perform, Profit and Grow

www.amt-mep.org • (607) 774-0022
What We Do

AM&T has been a leader in assisting local manufacturers in overcoming the challenges of today’s competitive economy.

Our highly-skilled team of experts has many years of industry experience combined with extensive consulting, training and coaching experience. We are Business Advisors who have built a reputation for understanding and meeting manufacturers needs with expert solutions.

Our comprehensive, holistic approach, considers all angles and influences to create significant and long-lasting transformation improvements.

While we can assist companies with individual improvement methodologies, our experience shows that dramatic change and growth are realized by the combination of several initiatives across the whole value chain.

A third-party survey for 2014-2018 reported impacts of:

- 3,917 jobs created or retained
- $551.4 million in increased or retained sales
- $10.6 million in cost savings
- $25.5 million in investments
- $782.4 million total impact
- 133:1 return on investment

We are a unique resource for manufacturers seeking to increase sales, streamline operations, achieve certifications, reduce costs, create jobs and prosper in the following counties:

Broome  Schuyler
Chemung  Steuben
Chenango  Tioga
Delaware  Tompkins

Services

- Growth and Innovation
- Operational Excellence
- Workforce Development
- And more...

We work closely with other economic development organizations, universities, community colleges and state agencies.

Buckingham Manufacturing Co., Inc.

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It is important for companies like ours to have organizations like AM&T that offer services to help us to continue to grow, improve quality and gain market share.”